Studio I Do

Bridal Stylist

**About Studio I Do**

Studio I Do in Virginia Beach has the largest selection of wedding gowns in Virginia and has been servicing Hampton Roads and its neighboring cities for 38+ years. Specializing in Designer Prom, Special Occasion, Pageant, Bridal Gowns and Tuxedos. We carry the industry’s top designers such as Hayley Paige, Lazaro, Badgley Mischka, Allure, Essence of Australia, and many more. Unlike many bridal boutiques, we have the honor of being involved in designing and curating future collections. Allowing us to be ahead of the trends and offering our customers a first glance at the newest fashions.

Studio I Do refreshed, renewed and re-invented it’s brand 4 years ago and has been rapidly growing ever since. We carry top bridal, bridesmaid’s designers as well as a large selection of tuxedos for rent and purchase.

Both the Virginia Beach and Roanoke locations have been recognized for their outstanding service in the wedding industry, a few accolades include: The Knot Hall of Fame, The Knot Best of Weddings, and Wedding Wire Couples Choice.

**About the Position**

We are seeking a bridal stylist who will provide our brides with an exceptional Studio I Do Experience. Candidate must be passionate about the bridal industry, fashion and working with brides find the perfect look for their wedding day.

Stylists must be available Saturday 10-6 and Sunday 12-5 to conduct appointments. Other work hours are flexible.

**Three Main Goals:**

1. Maintain a closing ration of 60% or higher to meet industry standards and to keep Studio I Do as the number one bridal boutique in all of Virginia.
2. Uphold Studio I Do values by providing unmatched personal service.
3. Help maintain a high visual quality of store.

**Position responsibilities and requirements**

* Develop and maintain high levels of customer service
* Work one on one with brides to find gown
* Educate brides on gown purchasing process
* Transform bride’s vision into reality by staying within set budget
* Develop and maintain working knowledge of designers and inventory
* Attend weekly staff training as well as any additional training
* Maintain visually excellent store by cleaning, sweeping, dusting etc. when not holding an appointment
* Handle all merchandise with care as to avoid damage as much as possible
* Work with other stylists and staff to maintain strong team atmosphere

**Qualities of our Ideal Candidate**

* Working knowledge of wedding designers and current fashion trends.
* Hard working and proactive
* Articulate, creative, and compassionate
* Ability to quickly adapt to and learn new computer software and programs
* Has 2-3+ previous experience in a high end retail and/or customer service related position.
* Professional phone etiquette
* Personal interest in fashion
* Has professional and poised appearance
* Can work in fast paced environment without getting overwhelmed
* Attention to detail
* True team player